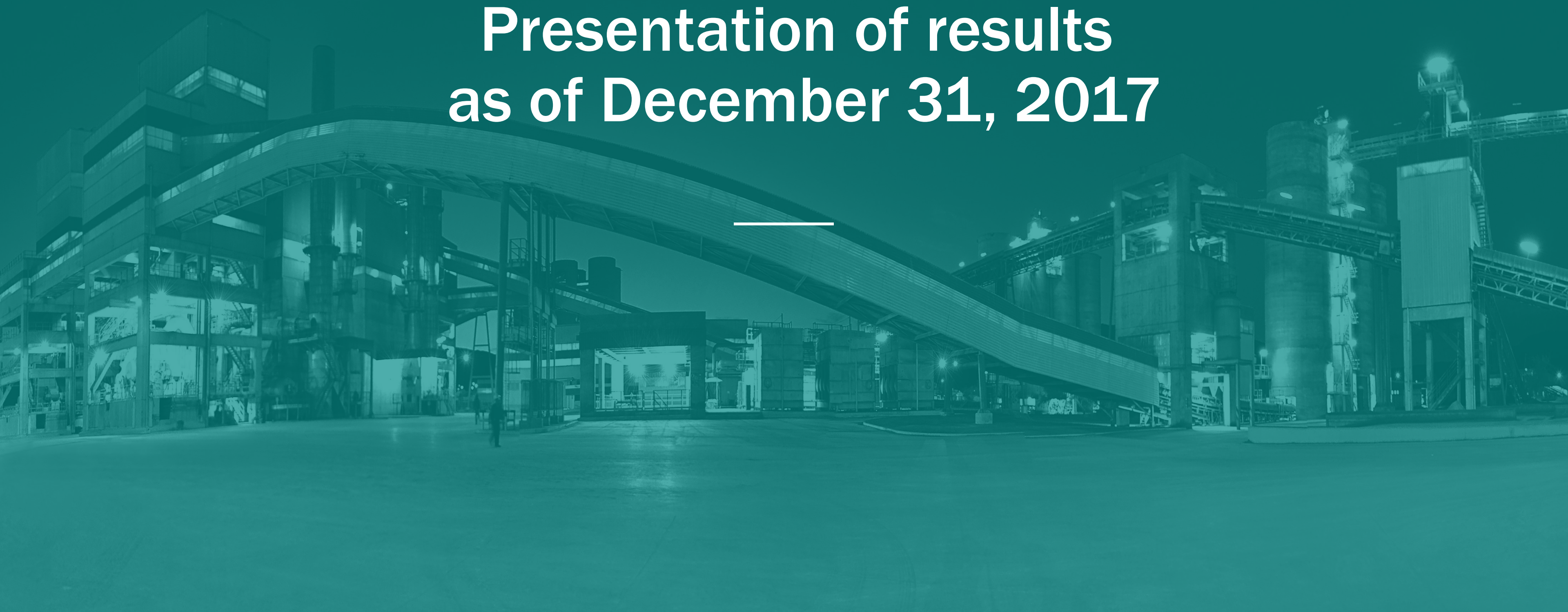




Presentation of results as of December 31, 2017



Bases for the presentation of information

The Cementos Molins Group actively takes part in the management of the companies that it is part of through the equity method, whether this is in conjunction with another shareholder or by means of relevant participation in its decision-making bodies.

Following the guidelines and recommendations of the European Securities and Markets Authority (ESMA), whose objective is to promote the usefulness and transparency of the alternative performance measures that are included in the regulated information or in any other information submitted by the listed companies, **the information that is included in the following sections is based on the application of the proportionality criterion in the consolidation method of its investees**, applying the final shareholding percentage in each one of them. This way, the Cementos Molins Group deems that the management of the businesses and the way that their results are assessed for the decision-making process are reflected in a suitable way.

Therefore, the following parameters are defined in the presentation as:

- “Income”: Turnover reported in the individual and consolidated financial statements of the different companies included in the consolidation perimeter, multiplied by the shareholding percentage in each one of them.
- “EBITDA”: Operating result before amortizations, and results for the impairment and sale of assets of the different companies included in the consolidation perimeter, multiplied by the shareholding percentage in each one of them.
- “EBIT”: Net result before financial results and taxes (operating result), multiplied by the shareholding percentage in each one of them.
- “Capex”: Addition of tangible and intangible fixed assets of the companies accounted for in the consolidation perimeter, multiplied by the shareholding percentage in each one of them.
- “Net financial debt”: Financial debt, after subtracting the treasury, temporary financial investments and long-term deposits, multiplied by the shareholding percentage in each one of them. When there exist cash surpluses, it is indicated with a negative sign.
- “Volumes”: Physical units that have been sold of Portland cement and concrete from companies included in the consolidation perimeter (without withdrawing internal sales), multiplied by the shareholding percentage in each one of them.
- “variation % if constant ER”: It gathers the variation that the heading of the current period would have reported if exchange rates had not changed (same exchange rates as previous period).

In the “Information on results as of December 31, 2017”, sent by the Company to the Securities Exchange Commission, the Group’s Abbreviated Consolidated Financial Statements are included, according to the International Financial Reporting Standards (EU-IFRS), as well as the reconciliation with the criteria implemented in this presentation.

Results as of December 31, 2017

Main parameters
Proportionality criterion

	<i>M EUR</i>	Q4 2017		<u>change %</u>	change % constant FX	12M 2017		<u>change %</u>	change % constant FX
		<u>Q4 2017</u>	<u>Q4 2016</u>			<u>12M 2017</u>	<u>12M 2016</u>		
Income		192.9	186.4	3.5%	14.3%	779.2	690.8	12.8%	19.3%
EBITDA		43.3	47.4	(8.6%)	2.1%	192.9	168.4	14.6%	21.9%
EBITDA margin		22.4%	25.4%			24.8%	24.4%		
EBIT		33.1	33.7	(1.7%)	12.3%	146.1	118.7	23.1%	32.1%
Net result		21.0	12.7	65.3%	90.5%	89.1	63.9	39.5%	50.5%
Capex		23.3	67.2	(65.3%)		63.0	120.9	(47.9%)	
Earnings per share (€)						1.35	0.97		
Net financial debt						31/12/2017	31/12/2016		
						145.8	187.7	(22.3%)	
Volums (thousand)		Q4 2017	Q4 2016			12M 2017	12M 2016		
Cement (t)		1,471	1,381	6.5%		5,623	5,282	6.5%	
Concrete (m3)		374	380	(1.6%)		1,575	1,485	6.1%	

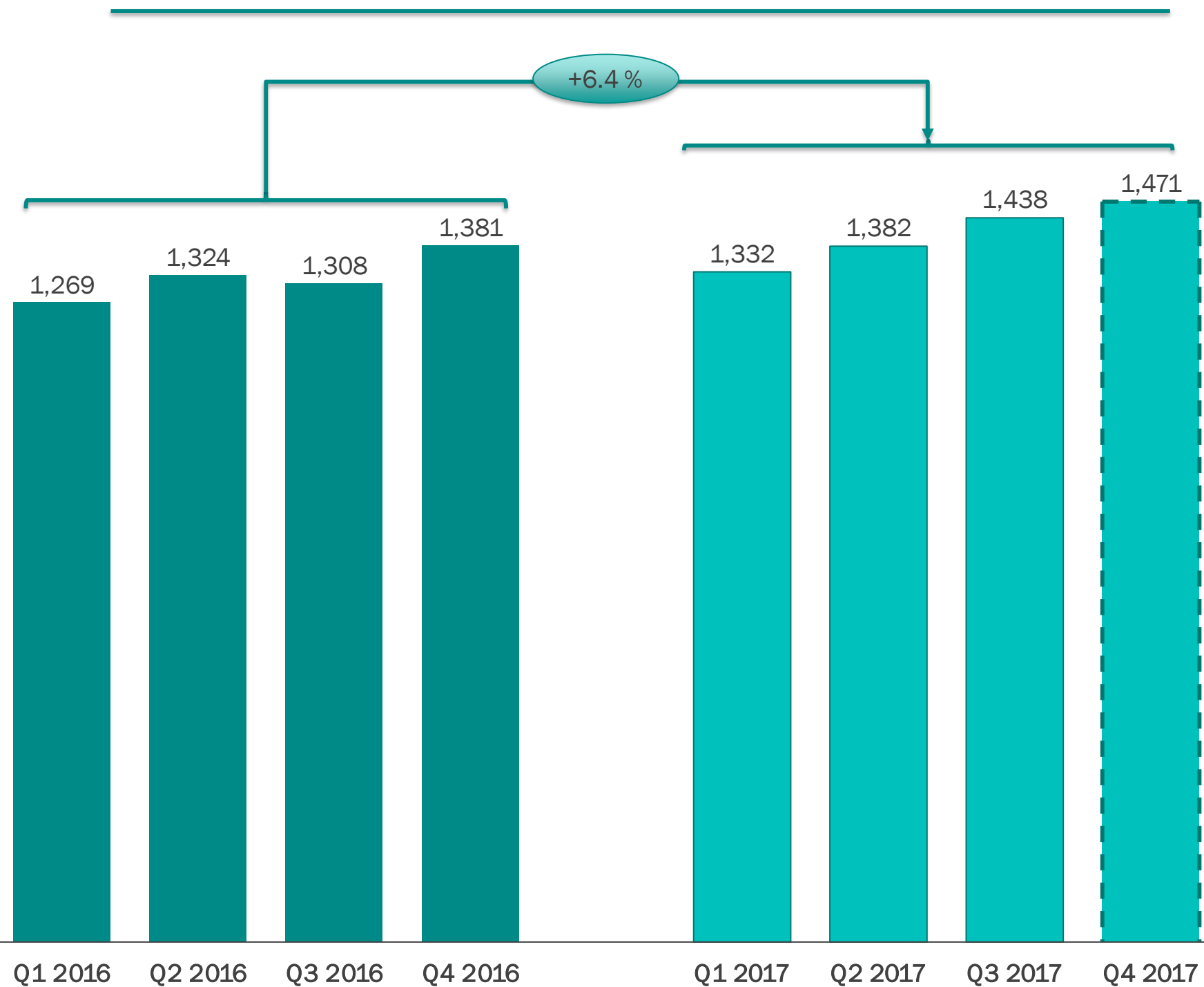
- The Income of 12M 2017 has increased by 12.8% due to the growth in volume and a good price evolution.
- The Net Result for 12M 2017 has been 39.5% higher than that in the same period of 2016, reaching the amount of €89M. The depreciation of currencies has negatively affected the Net Profit by €7M
- The net financial debt was reduced by €42M, reducing the leverage ratio to 0.75x EBITDA

Sales volumes

Proportionality criterion

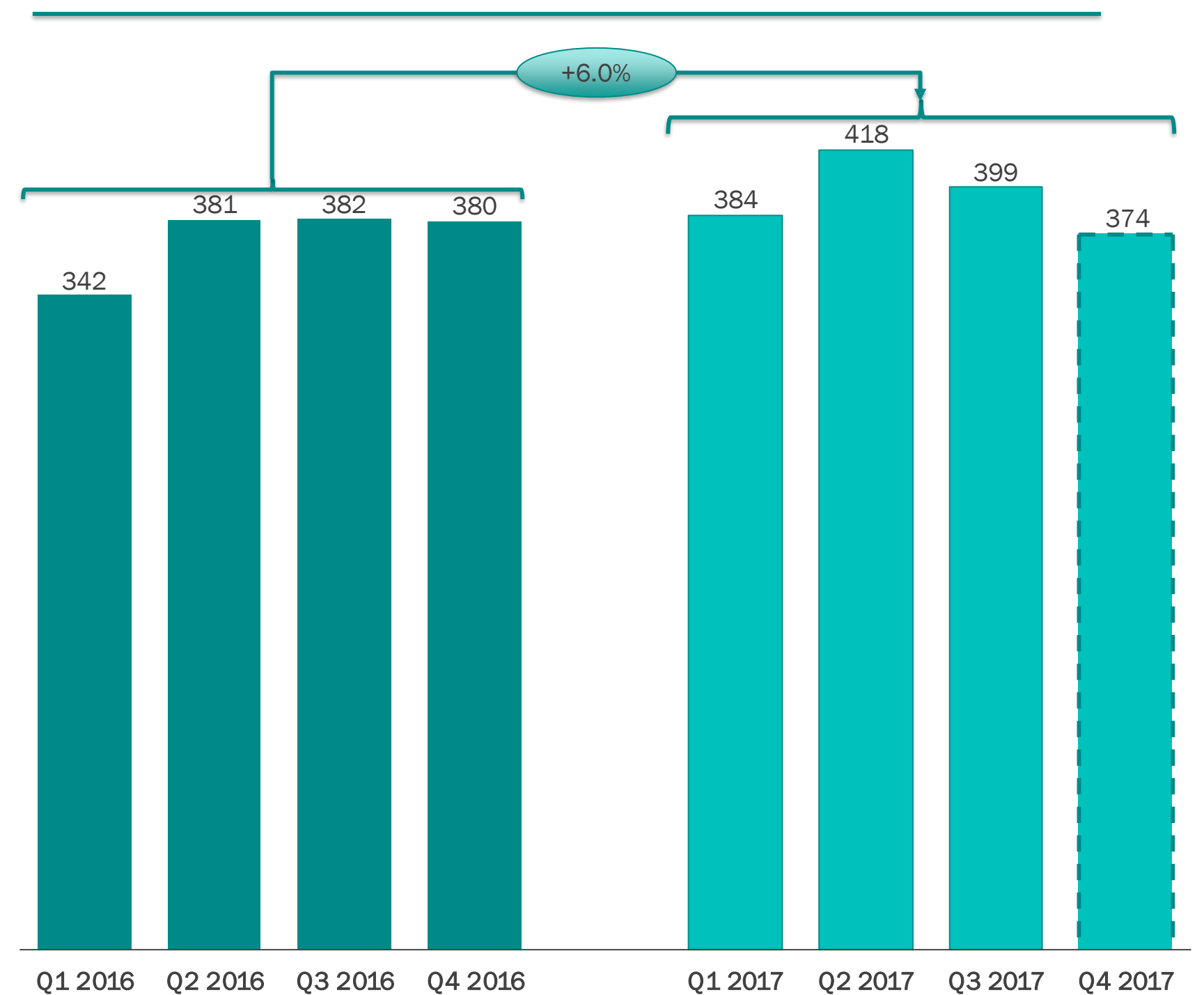
Cement

(Thousand of Tons)



Concrete

(Thousand of m3)



- The quarterly evolution of the sales volume has shown a growing trend with an increase of 6% this year. Positive contribution from all the countries with the exception of Bangladesh.
- Concrete sales have increased by 6%, with positive contributions from all the countries except for Uruguay and Mexico.

Results as of December 31, 2017

Income and EBITDA (millions of euros)

Proportionality criterion

<u>INCOME</u>									
	M€	<u>Q4 2017</u>	<u>Q4 2016</u>	<u>change %</u>	<u>change %</u> <u>constant FX</u>	<u>12M 2017</u>	<u>12M 2016</u>	<u>change %</u>	<u>change %</u> <u>constant FX</u>
Spain		60.2	56.7	6.1%	-	233.8	207.5	12.7%	-
Argentina		46.1	41.5	11.1%	39.7%	175.6	142.4	23.3%	42.5%
Uruguay		8.7	10.2	(14.0%)	(4.9%)	34.8	35.6	(2.1%)	(3.7%)
Mexico		51.9	52.7	(1.5%)	4.2%	232.3	203.9	13.9%	18.2%
Bolivia		5.3	2.7	93.0%	113.7%	19.3	10.5	83.9%	90.8%
Bangladesh		9.7	11.4	(15.0%)	(1.5%)	34.3	36.5	(6.1%)	(.2%)
Tunisia		11.0	11.2	(1.6%)	19.3%	49.1	54.4	(9.8%)	2.9%
Others		-	-	-	-	-	-	-	-
Total		192.9	186.4	3.5%	14.3%	779.2	690.8	12.8%	19.3%

<u>EBITDA</u>									
	M€	<u>Q4 2017</u>	<u>Q4 2016</u>	<u>change %</u>	<u>change %</u> <u>constant FX</u>	<u>12M 2017</u>	<u>12M 2016</u>	<u>change %</u>	<u>change %</u> <u>constant FX</u>
Spain		5.7	7.4	(23.1%)	-	25.4	19.7	29.0%	-
Argentina		11.0	10.0	9.6%	37.7%	43.4	30.3	43.0%	65.0%
Uruguay		2.3	2.4	(6.3%)	3.6%	8.5	7.0	21.3%	19.5%
Mexico		23.9	24.8	(3.8%)	1.7%	109.8	97.5	12.7%	17.0%
Bolivia		0.6	(0.5)	226.4%	237.8%	3.0	0.3	841.3%	878.9%
Bangladesh		1.8	4.2	(57.2%)	(50.8%)	6.6	11.9	(44.8%)	(41.8%)
Tunisia		1.8	1.1	74.4%	107.3%	8.3	11.1	(25.1%)	(14.1%)
Others		(3.8)	(2.0)	(81.3%)	(81.8%)	(12.1)	(9.4)	(28.0%)	(28.3%)
Total		43.3	47.4	(8.6%)	2.1%	192.9	168.4	14.6%	21.9%

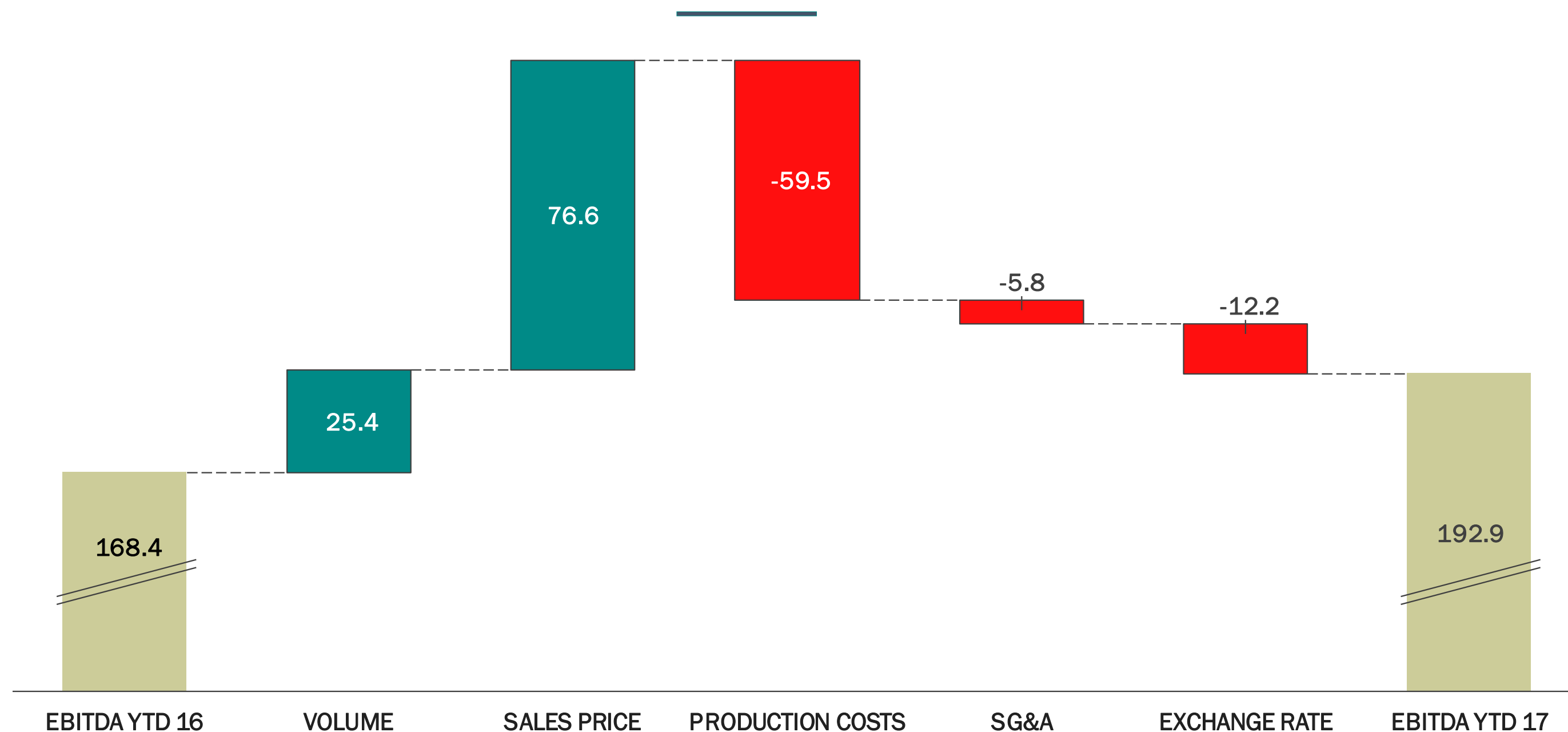
The EBITDA of 12M 2017 grew by 14.6% compared to the same period of the previous year:

- There has been growth in most countries, prominently Mexico, Argentina, Spain and Uruguay.
- Decrease in the profit in Tunisia and Bangladesh.
- At the same exchange rates as those from the same period of 2016, EBITDA would grow by 22%.

Results as of December 31, 2017

EBITDA VARIATION ANALYSIS (millions of euros)

Proportionality criterion



- The improved EBITDA is due to a rise in the sales volume in most countries and to price improvements, mainly in Mexico and Argentina.
- Production costs have worsened due to a rise in the energy costs (electricity and pet coke) and the inflationary component, especially in Argentina.
- Even so, the EBITDA margin stood at 24.8%, almost half a percentage point higher as compared to the same period of the previous year.

Net financial debt as of December 31, 2017

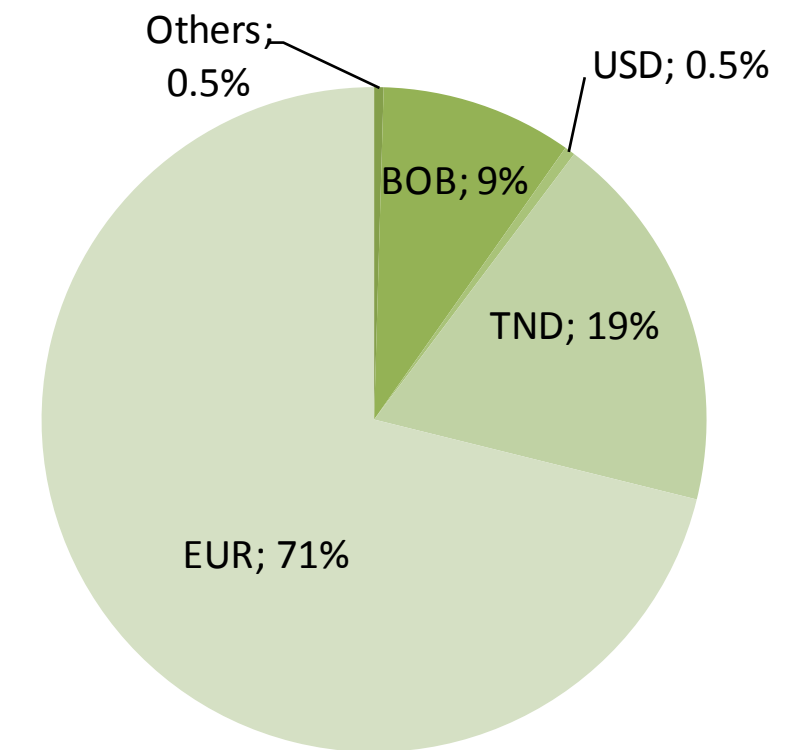
Proportionality criterion, €M

EVOLUTION OF NET DEBT

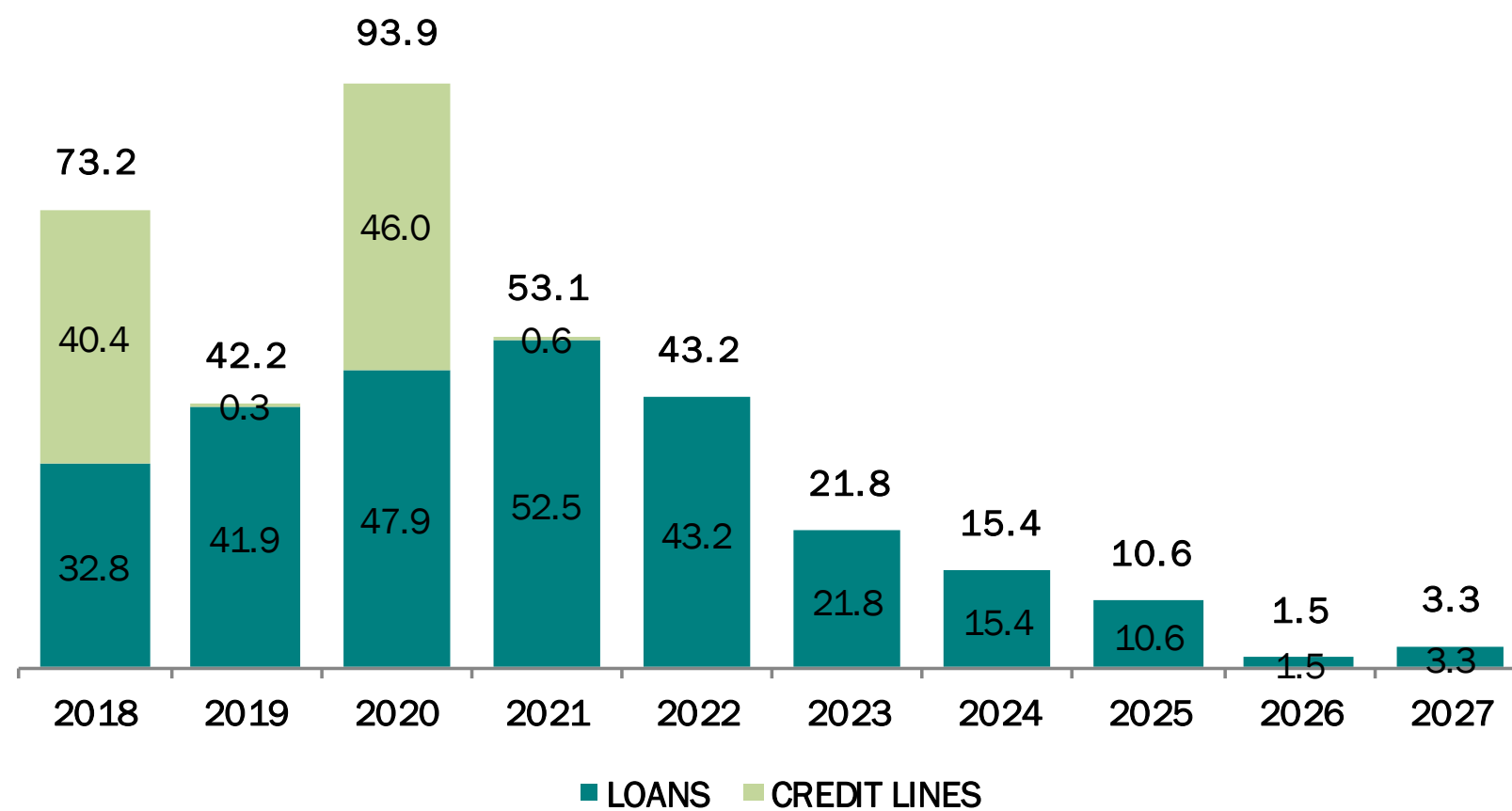
	M EUR	31/12/2017	31/12/2016	change %
Financial liabilities		358.1	399.4	(10.3%)
Current financial liabilities		73.2	57.5	27.3%
Non-current financial liabilities		284.9	341.9	(16.7%)
Long term deposits		(0.3)	(0.4)	(29.7%)
Short term financial investments		(1.2)	(84.3)	(98.6%)
Cash and equivalent liquid assets		(210.9)	(127.1)	66.0%
NET FINANCIAL DEBT		145.8	187.7	(22.3%)

- Despite the progressive execution of the current investment plan, the net financial debt was reduced by €42M.

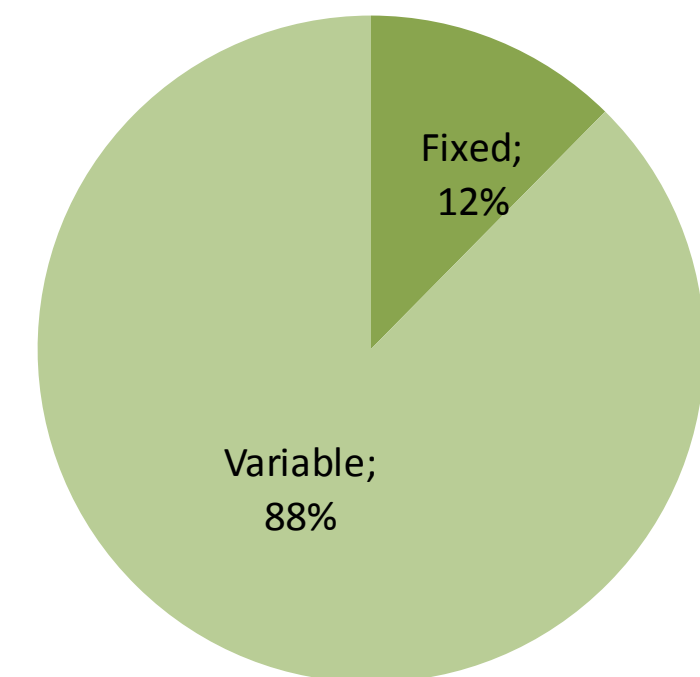
DEBT BY CURRENCY



MATURITY SCHEDULE



DEBT BY RATE



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